

Corrigendum : 3

Tender NIT NO: AAHL/AMD/CARGO/RFP/02

Tender Description: PROVISION OF CARGO HANDLING O&M SERVICES INCLUDING PHYSICAL HANDLING, DOCUMENT HANDLING, DATA CAPTURING, UP-KEEPING, REGULATED AGENT (SECURITY) FUNCTION AND ALLIED SERVICES AT SARDAR VALLABHBHAI PATEL INTERNATIONAL AIRPORT, INTERNATIONAL CARGO TERMINAL AHMEDABAD, GUJARAT

Corrigendum on:

- 1. Bidder's query response after Pre-Bid Meeting.**

Corrigendum-3

#	Document Name	Page	Clause	Clarification / Information Sought			AAHL Response
1	RFP	8	3.1	Please provide the Cargo Service Agreement			Cargo service agreement will be shared with short-listed bidders.
2	RFP	11	4.5	Kindly request to extend the deadline till 30th June, 2021 owing to Covid situation			Already responded.
3	RFP	21	10.1.3	Please provide the respective amounts of referred security deposit/Contract Performance Bank Guarantee			Details are already updated in RFP document.
4	RFP	22	10.1.4.(c)	Please confirm that Selected Bidder shall not provide performance guarantee or security deposit on or before the commencement date of the O&M Services			Pls refer Tender document for the clarification
5	RFP	34	Annexure B PART C	Please provide peak hour and peak day volume details of inbound and outbound cargo from airside and landside			New terminal, so no historical data available. Indicative tonnage already provided through RFP document.
6	RFP	30	Annexure B PART A H.(a)	Please provide detailed description of IT System to be used in the envisaged Cargo Terminal			Cargo management system-KALE
7	RFP	30	Annexure B PART A H.(a)	Please confirm whether the Selected Bidder is required to work on Adani IT platform/ systems			Yes
8	RFP	30	Annexure B PART A H.(b)	Please provide the effective SLA requested by airlines			Generic SLA is already shared through RFP document. Airline specific SLA yet to be agreed with customer airlines.
9	RFP	30	Annexure B PART A H.(c)	Please provide the detailed list of moveable and fixed equipment (including but not limited to forklifts, europallets, reach trucks, xray, HHT, build-up/break-down stations, weighting scales, turnstiles, computures, biometric machines, elevating platforms and etc.) to be deployed to the envisaged Cargo Terminal to be utilized and maintained by the Selected Bidder			List attached.
10	RFP	30	Annexure B PART A H.(d)	Please provide the brief layout of the referred Facility to be maintained by the Selected Bidder			Location detail is already shared through RFP document. Detailed layout can be viewed during site visit by your team.

11	RFP	30	Annexure B PART A H.(h)	Please provide the ASP			Selected bidder can approach our CSO with award letter to review the ASP.
12	RFP	33	Annexure B PART B	Please provide effective manpower deployment at envisaged Cargo Facility (if any)			Estimated manpower number is already shared through RFP document. The bidder is free to decide on manpower as long as they are able to meet/exceed the SLA standards.
13	RFP	34	Annexure B PART C	Please provide peak hour and peak day volume details of inbound and outbound cargo(international) from airside and landside at the Airport			New terminal, so no historical data available. Indicative tonnage already provided through RFP document.
14	RFP	34	Annexure B PART C	Please provide the monthwise inbound and outbound international cargo statistics at the Airport for the months of January 2021, February 2021 , March 2021 and April 2021			New terminal, so no historical data available. Indicative tonnage already provided through RFP document.
15	RFP	34	Annexure B PART C	If the referred facility is not ready for operations, please provide the expected date of readiness for the execution of Services			We expect the facility to be available on or before 01st July,2021
16	RFP	34	Annexure B PART C	Please provide breakdown of international cargoes in respect of type (general, special, dangerous, valuable) and nature (bulk, palletized) handled both for Import and Export operations in FY2020 and month of February 2021, March 2021 and April 2021			https://www.aai.aero/en/business-opportunities/aai-traffic-news
17	RFP	34	Annexure B PART C	Please provide projected tonnage for next three years starting from FY2022			RFP indicative tonnage plus market growth of average 5- 7.5% can be assumed.However this is only an assumption and actual market growth may vary from above.
18	RFP	49	Annexure H	Could be possible to place a Price "flat fee per month"			Not possible. Bid is based on "Cost per ton" as per tonnage handled.
19	RFP	8	3	Please clarify whether the Airport will impose any levy, royalty, charge over the proceeds generated from O&M Services. If yes, please provide the charges,levies to be applied by the Airport.			Here, we presume that the proceeds generated from O&M referred in this query is Cost per ton which Bidder are going to bill it to us. Bidder to confirm on the same.

20	RFP	35	Annexure B PART D Performance Parameters for International Cargo Handling	Please note that some of the performance parameters needs revision in order to align with infrastructure. Here are our revision suggestions;			Parameters are standard for all the bidders.
21				<i>Process</i>	<i>Parameter</i>	<i>Time</i>	
22				Departure Cargo	Acceptance processing time	Within 20 mins of cargo handover if handed over in RFC condition	NA
23							
24				Arrival Cargo	Physical Breakdown & Segregation	Arrival + 180 Minutes (After receipt of complete flight load along with all relevant documents)	NA
25	RFP	38	Annexure B PART D Security Equipment	Please confirm that Selected Bidder shall not be responsible for keeping back-up equipment in order to eliminate the risk of machine failures or breakdown. Thus, kindly request you to exclude the stated performance parameters			Capex is with terminal operator, repair and maintainance with selected bidder.
26	RFP	10	4.3.2	Due to greenfield nature of the initiative, can the term be extended to 5 years?			Standard for all bidders.
27	RFP	39	Annexure C	Please confirm that Selected Bidder shall not be responsible for any kind of immovable and movable investment in order to perform the O&M Services			Capex is with terminal operator, repair and maintainance with selected bidder.
28	RFP	35	Annexure B PART D Performance Parameters for International Cargo Handling	Please provide number of access gates, turnstiles both for import, export and any other areas (such as office entrance) where Successful Bidder has to/obligatory to provide security staff.			Total 04 gates--02 on export side & 02 on import side. Can be also witnessed during the site visit.
29	RFP	35	Annexure B PART D Performance Parameters for International Cargo Handling	Please clarify that CCTV monitoring activity will be taken care by Successful Bidder or not. If yes, please provide number of cameras both for Import & Export.			Yes, part of the RA service providers responsibility. Total number of CCTV camera: 36

30	RFP	38	Annexure B PART D Performance Parameters for International Cargo Handling. Equipment Maintenance	Please clarify that moveable and fixed equipments are under warranty. If yes, please provide out of warranty year.			Can be reviewed by team while site visit, however all equipments are newly acquired.
31	RFP	34	Annexure B PART D Performance Parameters for International Cargo Handling	Please clarify that how many strong room, cold room and etc. are exist to handle special cargo.			Can be reviewed by team while site visit.
32	RFP			Please provide what would be liability and penalty clauses in case of any SLA defeat and/or any non-compliance.			Can be discussed with the selected bidder.
33	RFP	33	Annexure B PART B Performance Parameters for International Cargo Handling	Please clarify that mentioned/recommended number of manpower are inclusive of week off, leave and training? Or it is just daily requirement mentioned in RFP and relievers should be added over shared/recommended manpower list?			The suggested manpower count is only a indicative count.
34	RFP	33	Annexure B PART B Performance Parameters for International Cargo Handling	Please clarify that mentioned/recommended number of manpower are calibrated and suggested based on how many tonnage?			1000 tons per month.
35	RFP	30	Annexure B PART A Performance Parameters for International Cargo Handling Slot Management (H) (o)	Please clarify how many number of truck docks are exist both for Import and Export operations.			04 truck docks (02 export side & 02 import side).

36	RFP	30 - 31 - 32	Annexure B PART A Performance Parameters for International Cargo Handling Clause H	Please confirm that mentioned number of manpower (pg. 33) are <u>recommended and inclusive of handling required services in Annexure B, Part A, Clause H</u> such as Disposal of Cargo and Scrap (Waste Management) , Auctioning, Facility certifications , AOC/CAFAC Management, Business Development and Marketing , Training and Development, Quality Management System (QMS) , Safety Management System (SMS), ISAGO Certification , Airline Audits, Security Audits by BCAS, DGCA, AO and other concerned authorities , Brand Custodian, Preparation of Cargo manual and airline SOP , provide manpower to raise invoices on behalf of the Airport Operator through cargo handling system and etc.			Yes
37	RFP	33	Annexure B PART B Performance Parameters for International Cargo Handling	Please clarify that is there any specific activity to deploy dedicated staff for any activity, location or airline requirement? If yes, please provide the details.			Services as per SGHA signed between terminal operator and customer airlines.
38	RFP	33	Annexure B PART B Performance Parameters for International Cargo Handling	Please clarify that operations are running 24/7 both for Import and Export or is there any particular shift which needs to be considered as OFF.			24x7

39	RFP	8	3	Please confirm that how many offices along with sqm will be provided to Successful Bidder in order to execute the required services either for core operations and back office activities.			Terminal will be run by selected O&M operator, so the entire operational area will be utilized by them for the effective execution of operations.
40	RFP	34	Annexure B PART C	Kidly provide minimum guaranteed volume to cover the fixed costs and minimum manpower deployment of the Operator. Since the contract term is three years only the operator may not have sufficient operation duration to cover the initial losses if there is no minimum guaranteed volume.			Risk and gain remains with selected bidder as RFP scope does not guarantee fixed volume.
41	RFP	8	3	Please provide expiry date of contracts executed between airlines and GSEC for the provision of cargo&warehousing services			Not applicable.